



# Annual Meeting

The Falmouth Historical Society

January 19, 2021

Falmouth Heritage Museum



# Agenda

## Annual Membership Meeting

- Secretary's Report
- Treasurer's Report
- Committee Reports
- President's Report
- New Business

## FHS Presents!

- The Proprietors Map—Preservation of Historic Documents
- Bucknam Tavern—Preservation of Historic Homes

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# Secretary's Report

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# Records & Membership

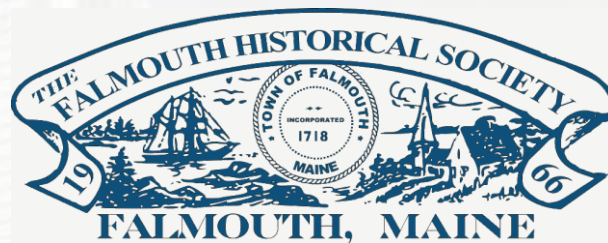
Minutes & reports are posted online at the FHS website:  
<https://www.thefhs.org/>

*Board meetings are held via Zoom and are open to all*

Society records are filed online and can be viewed at the Museum

## Membership as of January 19, 2021

	Households	Members
Active	31	38
Pending Renewal	36	47
Total	67	<b>85</b>
Plus two corporate members!		
Lapsed	23	28



# Treasurer's Report

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# Assets

	July 1, 2019	June 30, 2020	January 19, 2021
Cash	\$1,818	\$5,462	\$3,949
Investments	\$25,068	\$13,498	\$15,971
Real Estate	\$265,100	\$265,100	
Other Property	\$35,000	\$35,000	
Total <sup>a</sup>	<b>\$326,986</b>	<b>\$319,060</b>	
Merchandise <sup>b</sup>	\$4,837	\$4,343	
Net Gain (Loss)		<b>(\$8,420)</b>	

a. Assets as reported to IRS on Form 990

b. Merchandise is an estimate (not inventoried) and not included in assets reported on Form 990

1. Does not include furniture, office equipment, books, artifacts or petty cash

2. Audit pending

3. Accounts receivable as of January 19<sup>th</sup> is \$250  
Accounts payable as of January 19<sup>th</sup> is \$10





# Prior Year Operating Income & Expense

	JUL 2019	AUG 2019	SEP 2019	OCT 2019	NOV 2019	DEC 2019	JAN 2020	FEB 2020	MAR 2020	APR 2020	MAY 2020	JUN 2020	TOTAL
<b>Revenue</b>													
Donations	37.00	110.50		25.00	100.00	100.00							\$372.50
Dues	240.00	210.00		370.00	290.00	150.00		265.00	294.35	160.00	189.99	60.00	\$2,229.34
Grant							125.00						\$125.00
Investments	0.03	0.02	0.02	0.02	0.02	5,000.05	0.11	0.08	0.07	0.06	5,000.06	0.12	\$10,000.66
Sales	523.00			209.00	25.50					66.00			\$823.50
<b>Total Revenue</b>	<b>\$800.03</b>	<b>\$320.52</b>	<b>\$0.02</b>	<b>\$604.02</b>	<b>\$415.52</b>	<b>\$5,250.05</b>	<b>\$125.11</b>	<b>\$265.08</b>	<b>\$294.42</b>	<b>\$226.06</b>	<b>\$5,190.05</b>	<b>\$60.12</b>	<b>\$13,551.00</b>
<b>GROSS PROFIT</b>	<b>\$800.03</b>	<b>\$320.52</b>	<b>\$0.02</b>	<b>\$604.02</b>	<b>\$415.52</b>	<b>\$5,250.05</b>	<b>\$125.11</b>	<b>\$265.08</b>	<b>\$294.42</b>	<b>\$226.06</b>	<b>\$5,190.05</b>	<b>\$60.12</b>	<b>\$13,551.00</b>
<b>Expenditures</b>													
Fees				125.00		50.00		35.00		-55.00			\$155.00
Information Services								163.36	920.00				\$1,083.36
Insurance							225.00			1,400.00			\$1,625.00
Maintenance	210.00		312.00	210.00	30.00	100.00	125.00		54.40	949.41			\$1,990.81
Membership						98.00	35.00		100.00				\$233.00
Merchandise					-50.00								\$ -50.00
Misc	4.73	7.29	1.74		5.88	6.97		5.67	6.06			3.47	\$41.81
Office Expense	340.39	140.00	40.00	40.00	40.00	155.00		40.00			99.99	84.39	\$979.77
Utilities	275.77	252.59	231.42	276.83	626.00	592.22	352.10	286.29	348.08	209.50	199.90	196.25	\$3,846.95
<b>Total Expenditures</b>	<b>\$830.89</b>	<b>\$399.88</b>	<b>\$585.16</b>	<b>\$651.83</b>	<b>\$651.88</b>	<b>\$1,002.19</b>	<b>\$737.10</b>	<b>\$530.32</b>	<b>\$1,428.54</b>	<b>\$2,503.91</b>	<b>\$299.89</b>	<b>\$284.11</b>	<b>\$9,905.70</b>
<b>NET OPERATING REVENUE</b>	<b>\$ -30.86</b>	<b>\$ -79.36</b>	<b>\$ -585.14</b>	<b>\$ -47.81</b>	<b>\$ -236.36</b>	<b>\$4,247.86</b>	<b>\$ -611.99</b>	<b>\$ -265.24</b>	<b>\$ -1,134.12</b>	<b>\$ -2,277.85</b>	<b>\$4,890.16</b>	<b>\$ -223.99</b>	<b>\$3,645.30</b>
<b>NET REVENUE</b>	<b>\$ -30.86</b>	<b>\$ -79.36</b>	<b>\$ -585.14</b>	<b>\$ -47.81</b>	<b>\$ -236.36</b>	<b>\$4,247.86</b>	<b>\$ -611.99</b>	<b>\$ -265.24</b>	<b>\$ -1,134.12</b>	<b>\$ -2,277.85</b>	<b>\$4,890.16</b>	<b>\$ -223.99</b>	<b>\$3,645.30</b>

*Net loss in assets in \$8,420. Difference with operating net loss is due to \$10,000 withdrawal from investments (-), a \$493 accrual adjustment (+), and coarse estimate of merchandise inventory.*



# Prior Year Expense vs. Budget

	Actual	Budget	Variance
Fees	155.00	85.00	<b>70.00</b>
Information Services	1,083.36	992.00	<b>91.36</b>
Insurance	1,625.00	1,725.00	<b>100.00</b>
Maintenance	1,990.81	1,952.00	<b>38.81</b>
Membership	233.00	233.00	<b>0.00</b>
Merchandise	-50.00	500.00	<b>550.00</b>
Misc	41.81	100.00	<b>58.19</b>
Office Expense	979.77	821.00	<b>158.77</b>
Utilities	3,846.95	3,152.00	<b>694.95</b>
Total Expenditures	\$9,905.70	\$9,560.00	<b>\$345.70</b>

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# Committee Reports

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# Programs

Seminar on “Architecture of Old Houses” on hold due to Covid

“Rural Life in Maine” for school-age children being developed

- Experiences taken from diary of Betsy Whitcomb’s grandmother describing life in rural Maine during 19<sup>th</sup> century
- To help students visualize rural life, the Merrill homestead (built 1809 by Nathan Merrill) is used as a local reference



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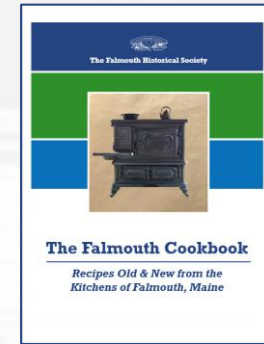




# Merchandise

## The Falmouth Cookbook

- New look with broader appeal
  - Include traditional as well as modern locavore cuisine
  - Highlight ties to Falmouth, Casco Bay, & Maine
- First pass is done—time to winnow the list



## Falmouth-themed tote bag

- Next step is to visit our local dealer



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# Museum Operations

Museum was closed last winter

- Due to high cost & safety concerns for operating a 19<sup>th</sup> century house during a Maine winter
- Planned to reopen in May 2020

Then Covid struck

- Museum closed through 2020
- Won't re-open until it is safe for volunteers & visitors
  - After vaccinations reach Phase 2
  - Sometime after the Fourth of July
- Falmouth Heritage Museum must comply with state guidelines for museums and libraries



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# Buildings & Grounds

The Museum is closed to the public but still requires upkeep

- Kitchen was painted
  - Eagle Scout project by a member of Falmouth Troop 93
- Improvements made to sump drainage
- Groundskeeping



*Boy Scouts at the Museum*

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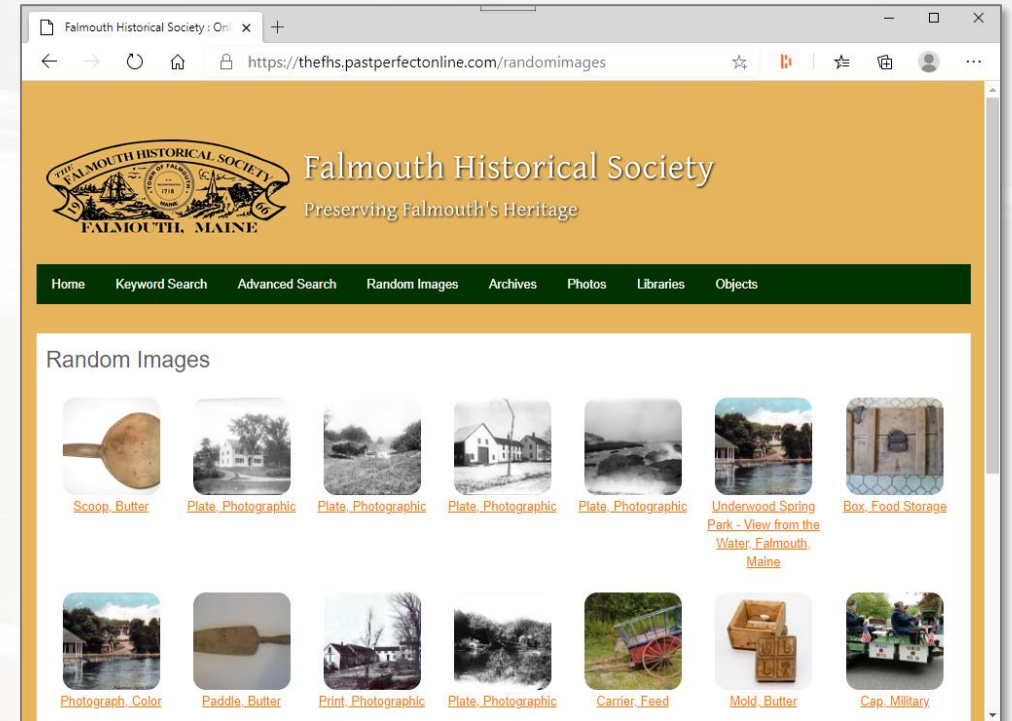




# Collections

## Moving our catalogs online

- Using PastPerfect
- Catalog entries for artifacts acquired during **2009-2019** have been loaded
- Catalog will eventually include books and document collections
- Lots to do before we add a link on our website
  - Complete the artifact catalog
  - Photograph artifacts without pictures
  - Record artifact locations in the database



*Catalog accessible from the Internet*

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# Collections

## Tidewater Farm

- Nobody stepped forward to underwrite preservation of the farmhouse and barn
- The buildings were razed in December
- FHS volunteers salvaged artifacts for future re-use prior to demolition
  - Eight period doors with hardware
  - Two smaller doors
  - Fireplace mantle from the kitchen
  - Late 19th century cast iron sink from the barn
  - Prob. late 19th century yoke
  - Assorted bits of trim



*The living room fireplace midway through demolition*

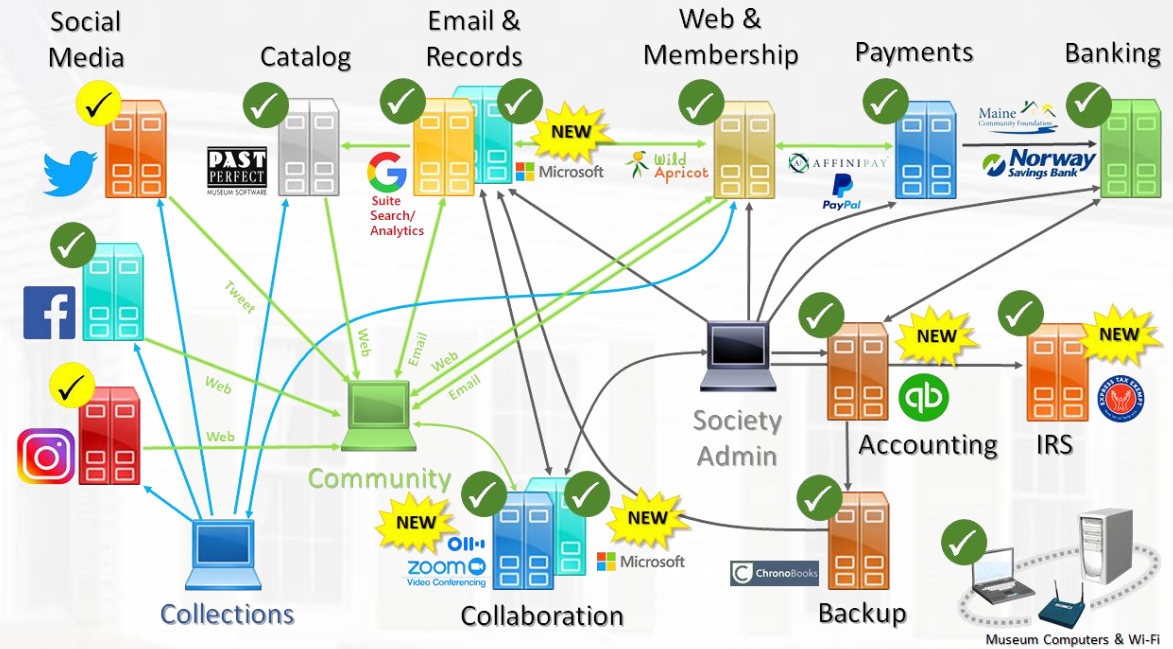




# Technology

Technology made it possible for the Society to continue working while the Museum was closed

- Zoom Meetings
- Improved financial applications
- Additional workgroup applications



*Technology allows us to work and collaborate from home*



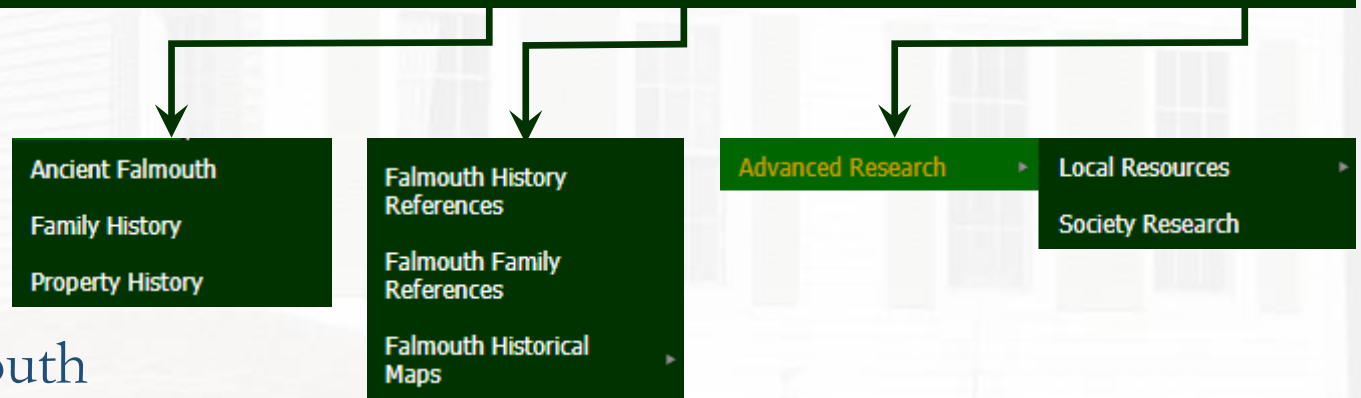
# Local History

Volunteers respond to an average of three queries from the community every month

Welcome About FHS ▸ About Falmouth ▸ Heritage Museum ▸ Events Get Involved ▸ Research ▸ Documents ▸ Corporate Sponsorship Members Only

Enhancements to the FHS website are coming

- Guides to local research
- Books and maps about Falmouth history and families
- Advanced research resources (members only)



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# President's Report

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# Challenges

Our volunteers are doing great work!

- Preserving the heritage of our town
- Sharing the story of our town and its people

Still face the same challenge we had last year:

- All-volunteer society doing more without growth in membership or income

Now we face a new and unexpected challenge:

- Covid



*H1N1 Pandemic of 2018*





# Accomplishments

Business “almost as usual” with the Museum closed

- Doing more online

Making progress on our goals

- Board updated goals and objectives last January

Regulatory drama is behind us

- Back in good graces with the IRS and State
- Charter is compliant with the federal tax code
- Financial records are clean and consistent
- Required submissions are up to date



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# New Business

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FHS Presents!

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